



## Derivatives Senior Associate/Counsel

Ashurst's Global Markets Team, Sydney

### Recruitment

<b>About Ashurst:</b>	<p>Ashurst is a leading progressive global law firm with a rich history spanning more than 200 years. We are proud of our history and are future-focused, having expanded into new technologies through our NewLaw division, Ashurst Advance, and our consulting arm. Our in-depth understanding of our clients and commitment to providing excellent standards of service have seen us become a trusted adviser to local and global corporates, financial institutions and governments in all areas of commercial law. To find out more please visit <a href="http://www.ashurst.com">www.ashurst.com</a>.</p>
<b>Team overview:</b>	<p>Ashurst advises major institutions on a broad spectrum of derivatives and structured product transactions, including equity derivatives, credit derivatives, commodity derivatives, interest rate and FX derivatives, structured products, repurchase agreements and securities lending. Our team is also at the forefront of advising on regulatory developments, including the Benchmark Regulation, clearing, EMIR, Dodd-Frank, AIFMD, MiFID II, PRIIPs KID and the Prospectus Directive. Our team is available in key financial centres around the world. We understand the broader context and legal issues, as well as the internal procedures for complex, high-risk transactions.</p> <p>Our team works closely with our fully integrated finance transactions team of over 350 lawyers globally. Our unrivalled reputation is based on our technical expertise and track record of developing and bringing to market the most innovative, ground-breaking and cutting-edge structures at the forefront of the marketplace.</p>
<b>Job overview:</b>	<p>Ashurst's global markets team combines the benefits of a leading finance practice with a pre-eminent project delivery practice, all operating within a supportive and collegiate environment. The firm is looking to make a long term investment in lawyers at all levels who are similarly looking to make a long term career commitment to our finance practice. Ashurst has a proven track record in developing lawyers and the vacancy represents an outstanding opportunity for team-players with strong technical skills and an impressive commercial approach. We operate on a regional and global basis, and this presents plenty of opportunities to work across borders or to experience working in different jurisdictions.</p>

<p><b>Desired skills and experience:</b></p>	<ul style="list-style-type: none"> <li>• Qualified lawyer with 5 or more years' post-qualification experience advising clients on a range of derivatives products including; <ul style="list-style-type: none"> <li>• Netting opinions and collateral arrangements</li> <li>• Hedging domestic and cross-border loan financing, securitisation and other financing deals</li> <li>• Structured products and derivatives involving Australian underlying securities or collateral</li> <li>• Local derivatives documentation assistance to banks and corporates</li> </ul> </li> <li>• A commitment to develop a financing practice supporting the development of major projects,</li> <li>• Strong technical skills in relation to finance law and drafting coupled with an ability to address legal advice within a commercial context</li> <li>• Client facing experience and the ability to understand and respond effectively to client</li> <li>• A commercial approach and an ability to negotiate effectively</li> <li>• A collaborative attitude to working within large teams and with colleagues at all levels</li> </ul>
<p><b>Career advancement:</b></p>	<p>An established Senior Associate Career Path Framework is in place clearly defining expectations and outlining opportunities for promotion.</p>
<p><b>Secondment opportunities:</b></p>	<p>Opportunities often arise for senior associates to spend time on secondment in house with a key client of the firm. From time to time, secondment opportunities also come up within other Ashurst offices in Europe, North America, Asia and Australia.</p>
<p><b>Background checks:</b></p>	<p>In order to comply with regulatory and client requirements, Ashurst will undertake appropriate vetting of staff. When applicants accept a job offer, Ashurst, alongside a specialist provider, will undertake professional verification and background checks. These checks are only undertaken with consent, and in accordance with our legal and regulatory obligations.</p>
<p><b>Partner Profiles</b></p>	
	<p><b>Priscilla Chen's</b> specialises in exchange traded and OTC derivatives and other financial market products, including credit and equity linked products, repackagings, prime brokerage, securities lending and repos.</p> <p>She regularly advises on credit risk management, custody, settlement, collateral and netting. She also regularly advises on PRC regulatory issues arising from OTC derivatives and structured finance transactions, international regulatory matters and on issues arising from the global OTC derivatives regulatory reforms. She advises financial institutions and corporates on a broad range of cross-border derivatives, market access products and structured finance transactions and her coverage spans Hong Kong SAR, Mainland China and Australia.</p>



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**Jonathan Chapman** works with and advises a range of entities including investment banks, funds, insurance companies and corporates with respect to complex structured finance and derivatives transactions across the Asia Pacific region.



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**Patrick Phua** is the head of our global loans and global markets practice in Asia.

With nearly 25 years of practice experience, Patrick is a senior partner in Asia and an expert in global markets and regulatory matters. His clients span major international banks, sovereign funds, trading houses and MNCs. Patrick is recognised by Chambers Asia-Pacific as a notable practitioner. He is a member of drafting groups tasked by various industry associations to prepare industry-standard documentation. Patrick frequently speaks at conferences and to regulatory agencies on the topics of market regulation and reform.

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