

# Ashurst OSP

## Senior Associate

Ashurst OSP's Projects and Energy Transition team, Jakarta

### Recruitment

#### About Ashurst OSP:

Oentoeng Suria & Partners is a leading Indonesian law firm with an exclusive association with international law firm Ashurst (Ashurst OSP). Ashurst OSP is a continuation of the firm's longstanding presence in Indonesia since 1990. Our Jakarta based team specializes on four core practice areas: Corporate / M&A, Banking & Finance, Projects and Litigation. Over the years, Ashurst OSP has received many awards and accolades especially for its achievements in the energy, resources and infrastructure sectors. Recently, Ashurst OSP was awarded as the "Projects, Energy and Infrastructure Law Firm of the Year" at the ALB Indonesia Law Awards 2023 and the practice is ranked Band 1 in Chambers Asia-Pacific.

We advise a combination of international and domestic clients including leading private and public institutions, sponsors, financiers and contractors in relation to their investments and projects in and from Indonesia. Being integrated within the Ashurst network, our Jakarta office and team are also involved in some of the market leading cross-border transactions taking place in the Asia-Pacific region and beyond. To find out more please visit [here](#).

#### Team overview:

Our Projects & Energy Transition team in Jakarta has established itself as one of the pre-eminent projects practices in Indonesia. We act for both private and public sector clients on some of the region's most iconic projects in the energy and resources, transportation and social infrastructure sectors in Indonesia and other countries across South-East Asia.

Our practice is multi-disciplinary and covers the full range of transactional advice involved in projects and energy related matters, from project development advice (on regulatory, tendering, construction and corporate aspects) to project financing (both offshore and onshore) as well as corporate transactions involving infrastructure and energy-related assets and businesses.

We also advise key multilateral organisations (such as the World Bank, IFC and ADB) and the Government of Indonesia on the structuring and strategy for new approaches to infrastructure development and financing.

Clients turn to us to advise on the largest and most complex projects in the market, from 'first-of-a-kind' renewable power projects to the most significant oil and gas transactions in Indonesia and the wider region. Over the past

	<p>year, we have advised on most of the active projects and transactions in the Indonesian market that have a connection with the energy transition from the first green hydrogen to power project in the country to large scale floating solar plants and cross-border transmission infrastructure.</p> <p>Our Jakarta team is an integral part of Ashurst's Projects &amp; Energy Transition Practice Group and operates on a global basis with teams based in London, Paris, Frankfurt, Milan, Madrid, Dubai, Abu Dhabi, Hong Kong, Tokyo, Seoul, Singapore, New York, Los Angeles and across Australia.</p>
<p><b>Job overview:</b></p>	<p>We are currently looking for a senior level associate to join our growing Projects &amp; Energy Transition team in Jakarta, with experience primarily in energy as well as infrastructure and mining.</p> <p>The role involves a mixture of development and finance work and exposure over a wide range of sectors, projects and clients.</p> <p><b>Main responsibilities:</b></p> <ul style="list-style-type: none"> <li>• you will support the team on projects and transactions we advise on;</li> <li>• you will be undertaking legal research on a wide range of matters as well as help draft and review legal memoranda, agreements and other documents;</li> <li>• you will take day to day responsibility for matters, with suitable direct client contact and actively progress complex matters with partner support;</li> <li>• you will communicate with colleagues within the office and Ashurst's international network as well as clients in order to understand their needs and how best to meet them;</li> <li>• you will also have the ability to assist clients in arriving at practical and cost effective solutions;</li> <li>• you will be able to mentor and assist junior associates and trainees to promote their learning and development;</li> <li>• you will understand the way our business, competitors and clients are developing and work with the business development team to use this information to develop business opportunities;</li> <li>• you will build and maintain a network of business contacts working intelligently with partners, other lawyers and the business development team to exploit opportunities;</li> <li>• you will have excellent attention to detail and demonstrate accountability when identifying inconsistencies that indicate problems with quality of work or a misunderstanding of clients' needs;</li> <li>• you will support selected pro bono activities of the office; and</li> <li>• you will continue to contribute to the firm's vision to be an exceptional place to work, by helping build team morale and motivate team members contributing to the creation of a positive work environment and assist with training and development.</li> </ul>
<p><b>Essential skills and experience:</b></p>	<ul style="list-style-type: none"> <li>• projects experience with one or more leading law firms in Indonesia with exposure to projects with a focus on any of the following sectors: power and renewable energy, oil and gas, mining and infrastructure;</li> <li>• post qualification experience of more than 5 years;</li> <li>• excellent proficiency in English and Bahasa Indonesia. Proficiency in any other language is a plus;</li> </ul>

	<ul style="list-style-type: none"> <li>• qualified in Indonesia. Qualification in any other jurisdiction is a plus;</li> <li>• a commitment to help develop this growing practice group and supporting our clients in the structuring, financing and development of major projects, based on previous experience;</li> <li>• strong technical skills in relation to key regulatory framework and legal principles applicable to large scale projects, project agreements, project finance, legal drafting, coupled with an ability to address legal advice within a commercial context;</li> <li>• client facing experience and the ability to understand and respond effectively to clients as well as to build and maintain client relationships;</li> <li>• a commercial approach and an ability to provide focused pragmatic and commercial advice;</li> <li>• a collaborative attitude to working within large teams across our global network and with colleagues at all levels;</li> <li>• respect for others and integrity.</li> </ul>
<p><b>Recent work:</b></p>	<p>Examples of our recent mandates involve advising:</p> <ul style="list-style-type: none"> <li>• the sponsors in relation to the development of a USD 2.5 billion HPAL nickel and cobalt processing plant for the EV battery supply chain;</li> <li>• the Indonesian Government, World Bank and IFC on a strategy to attract private investment and partnerships in the ownership and operation of SOE infrastructure assets (including power, ports, airports and roads);</li> <li>• lenders on two of the first floating solar projects to be financed and developed in Indonesia (Saguling &amp; Singkarak);</li> <li>• international sponsors on potential renewable power export projects to Singapore as well as a large scale cross-border power transmission project;</li> <li>• the lenders on the first project financing of a 20MW hyperscale data centre in Indonesia;</li> <li>• sponsors of 2 of the first privately developed waste-to-energy projects in Indonesia as well as Asian Development Bank and the Government Contracting Agency on a third one;</li> <li>• an EPC contractor on the development of a USD 3 billion copper smelter in East Java; and</li> <li>• Pertamina and Pertamina Patra Niaga on the USD 2.2 billion Tanjung Enim DME coal-gasification project, one of Indonesian government's national strategic projects (PSN);</li> <li>• sponsors on the proposed extension to the Jakarta MRT.</li> </ul>
<p><b>Career advancement:</b></p>	<p>An established and transparent Career Path Framework is in place clearly defining expectations and outlining opportunities for promotion. The dynamic nature of our team and the work we focus on provide enhanced career progression opportunities.</p>
<p><b>Secondment opportunities:</b></p>	<p>Opportunities often arise for associates to spend time on secondment in house with a key client of the firm. From time to time, secondment opportunities also come up within other Ashurst offices in Europe, North America, Asia and Australia.</p>

**Background checks:**

In order to comply with regulatory and client requirements, Ashurst will undertake appropriate vetting of staff. When applicants accept a job offer, Ashurst, alongside a specialist provider, will undertake professional verification and background checks. These checks are only undertaken with consent, and in accordance with our legal and regulatory obligations.

**Partner Profiles**



**Frédéric Draps** is a foreign legal consultant with Ashurst OSP (and partner of Ashurst) specialising in project development and financing.

Frédéric has advised on large scale projects in Europe, the Middle East, Africa and has been focusing on South-East Asian markets since relocating to the region in 2012. He advises sponsors, lenders, government stakeholders and contractors on a wide range of projects in the power and renewable energy, oil and gas, mining and infrastructure sectors. Frédéric also has extensive experience advising on corporate transactions and disputes relating to these sectors.

Frédéric is fluent in English, French, Dutch, Danish and Bahasa Indonesia and is recognized as a "Leading practitioner (Projects & Energy – Foreign Legal Consultants)" by Chambers Asia Pacific 2018 – 2023 and a "Next Generation Partner" in the area of Projects and Energy by Legal 500 2019 – 2023.